



Owner	Type	Value	Notes/Misc.

Personal Profile Worksheet

LIFE INSURANCE

Insured	Company	Type	Death Benefit
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____
_____	_____	_____	_____

LIABILITIES

	Balance	Int. Rate	Mo. Payment
Mortgage	_____	_____	_____
Home Equity	_____	_____	_____
Credit Card	_____	_____	_____
Auto Loan	_____	_____	_____
Other	_____	_____	_____

MISCELLANEOUS

What specific questions would you like to address during your initial discussion?

What financial planning topics do you wish to address (check all that apply)?

- ☐ Cash Flow ☐ Tax Planning ☐ Investment Mgmt. ☐ Estate Preservation
☐ Retirement Planning ☐ Life Insurance Needs ☐ Home Purchase ☐ College Savings
☐ _____ ☐ _____ ☐ _____ ☐ _____

Are there any family circumstances that may impact your Plan?

What life changes (if any) prompts you to seek financial advice?

How often would you like to meet with a member of our team to review your financial plan (*excluding meetings prompted by major life events or time-sensitive needs*)?

☐ Every 12 Months

☐ Every 15 Months

☐ Every 18 Months

What age do you expect / want to retire? **Primary:** _____ **Spouse:** _____

Do you expect to work part time in Retirement? ☐ YES ☐ NO

Please express your expectations of working with a financial advisor:

PROVIDING CLEAR, GOAL-ORIENTED STRATEGIES THAT ENABLE CLIENTS TO WORK TOWARD
“FINANCIAL BALANCE”