



# Personal Profile Worksheet

## LIFE INSURANCE

Insured	Company	Type	Death Benefit

## LIABILITIES

	Balance	Int. Rate	Mo. Payment
Mortgage			
Home Equity			
Credit Card			
Auto Loan			
Other			

## MISCELLANEOUS

What specific questions would you like to address during your initial discussion?

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What financial planning topics do you wish to address (check all that apply)?

**Cash Flow**       **Tax Planning**       **Investment Mgmt.**       **Estate Preservation**  
 **Retirement Planning**     **Life Insurance Needs**     **Home Purchase**       **College Savings**  
 \_\_\_\_\_     \_\_\_\_\_     \_\_\_\_\_     \_\_\_\_\_

Are there any family circumstances that may impact your Plan?

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What life changes (if any) prompts you to seek financial advice?

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How often would you like to meet with a member of our team to review your financial plan (*excluding meetings prompted by major life events or time-sensitive needs*)?

**Every 12 Months**       **Every 15 Months**       **Every 18 Months**

What age do you expect / want to retire? **Primary:** \_\_\_\_\_ **Spouse:** \_\_\_\_\_

Do you expect to work part time in Retirement?     **YES**     **NO**

Please express your expectations of working with a financial advisor:

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